Is Twitter, a diverse ICT to the Omani culture leading to a ‘better world’ in the Omani Public Sector Organizations? Applying a Qualitative approach

Abstract. Information and Communications Technologies (ICT) penetration is growing at exponential rates and affecting societies, countries and organizations, which has led to a need for understanding whether they contribute to development. To ascertain whether ICT are contributing to development, the example of a current ICT, Twitter is used, along with the sim of this research: To understand and explain how public sector organizations are adopting and using online social networks; namely twitter, for the delivery of e-government services that will provide a better world to live in the Omani public sector. By considering this aim, we attempt to explain whether Twitter, contributes towards the creation of a ‘better world’ to live in, or leads to diverse outcomes in a developing country, Oman. To achieve the aim, we used two public sector organizations workforces’ experiences and applied the Choice Framework (CF) developed by Kleine [1]. For the research approach, we employed a qualitative approach & the data collection techniques, reference to archival documents, interviews, photographic evidence and observations. The analysis was completed using the lens of interpretivism, socio-materiality along with grounded theory concepts. The study reveals that ICT4D is providing a better world for most of the citizens, but for the providers of the improved e-government services, it implies aligning local practices to the technology, which affects their home/work life balance. The contributions of this research lie in emphasising largely how the use of Twitter in Oman will lead to development. The Choice Framework selected for our understanding was adapted & led to diverse results to those mentioned in previous ICT4D studies; therefore, our research makes a contribution of understanding ICT4D in an e-government context, which was amiss in the previous frameworks. For businesses, our findings inform practitioners on the ICT Technologies areas that need attention while implementing them within an environment similar to Oman’s public sector. For policymakers, this research informs of the areas that require policymakers’ attention when placing their efforts where they are best served.

Keywords: Twitter, Online Social Networks, Public sector, Oman

1 Introduction

A recent phenomenon causing changes in public and private sector organizations & society alike, are Online Social Networks (OSN) which are being utilised globally, but more so within the developing countries where countries such as, Saudi Arabia have an estimated 82% of the citizens using OSN. This is closely followed by India and Brazil at 81% & United Arab Emirates (UAE) at 79%. On the other end of the spectrum, lower users of OSN were from developed countries such as, United States of America (USA) at 45%, United Kingdom (UK) at 40% and Germany at 33% [2]. Within the Middle East region, including the Gulf countries, OSN have become very prominent within the e-government research domain due to their imperative role in the so called ‘Arab Spring’ of 2011. It is widely believed & suggested that OSN led to the public uprising of the Arab world. This phenomenon is being extensively researched [3-5] where interest is focused on the central role that OSN have played in the political information sharing and exchanges of political movements in Arab countries [6].

Since Twitter could have diverse impacts on society, governments & organizations, there is a need to understand whether it can contribute to development, or, in the words of [8], whether “they are creating a better world in which we live?” Further, research has indicated that there is still a need to understand the use & adoption of Twitter for other purposes other than to provide a voice for citizens for political engagements. Magro [7] provided a timeline of e-government research & OSN where recommendations were made for research in the areas of objectives & strategy, categorization of e-government applications, & policy-making. Finally, Twitter use is still growing as online platforms and applications warrant further research into its adoption & use. Besides being the communication channel & voice for citizens that emphasises their political views & opinions. Twitter also aligns with the need for future research in e-government & OSN as recommended by [7], that led to the following aim: To understand and explain how public sector organizations are adopting and using OSN; namely Twitter, for the delivery of e-government services that will lead to a better world for the Omani public sector. By considering this issue, we attempt to explain whether Twitter does contribute towards the creation of a ‘better world’ to live in, or leads to diverse outcomes that could be viewed not to be a ‘better’ world. For readers, the concept of a ‘better world’ is drawn from “IS scholars where practitioners should be concerned with how to use ICTs to help make a better world, & everybody has the opportunity & capability to use technologies to make better lives for themselves, their communities & the world in general” [8]. A further consideration is to include: “Ethical agendas that not only have the capability to inspire human beings, but can also unite them” [8]. This research proceeds as follows: The following section contains concepts of the literature that were used to understand & explain the aim of this research. This is followed by a description of the research methodology that contains reasoning for selecting the case studies, details of the participants & the technique used for analysis. Details of the findings & analysis are then provided, which is then followed by a discussion containing the implications of this research. Finally, the paper draws to a close by also identifying future directions & conclusions.
2 Theoretical Background

ICT4D: A Review

ICT4D is a contentious issue in research as the notion of development in ICT4D is one that has multiple facets. For instance, when considering ICT4D, Sen [9] established that development is fundamentally about freedom. This makes participation & empowerment two essential components of contemporary theory & research about human development. In the current environment, rapid transformations are occurring, with networked technology becoming not only ubiquitous, but also necessary for the governing of states & the maintenance of the global economy [10]. Practically, ICT4D is essentially seen to be a framework for the application of tools & techniques to the practice of development. It is a multidisciplinary field within the practice of development that has benefited tremendously from the research, application & immense support from academia, the private sector & major development agencies [11]. It can be summarised as the use of ICT to reach development objectives with their potential impact lying in the uniqueness of these new tools, such as mobile phones & World Wide Web (3W), which have revolutionised the ease with which people are able to exchange & share information across vast distances. Their potential for accumulation of searchable knowledge & information are responsible for what many are now calling the advent of the Information Age [10]. Contrary to the physical objectives of ICT, which are fundamental to overcome limitations of existing techniques of information storing & sharing, ICT4D has a “profoundly moral agenda” that aims to empower people & communities by answering the difficult questions of not only “what should be done” in the practice of development but also “how we should do it” [12].

The Choice Framework

To evaluate development, a Choice framework (CF) was suggested (Fig. 1) that is based on a) Sen’s capability approach, where ‘development’ is defined as ‘a process of expanding the real freedoms that people enjoy’ [9, 13]; Alsop and Heinsohn [14] empowerment framework where ‘individual agency’ (measured by an individual’s asset endowment including, ‘psychological, informational, organizational, material, social, financial or human assets). Alsop and Heinsohn [14] is connected & achievement of choice) Alsop and Heinsohn [14] & the Sustainable Livelihood Framework used by the UK Department for International Development [15] drawing on its concepts of the capital portfolio and elements of its visual representation.

Recognising that the CF, which despite its faults is a tool that has been identified as suitable for ICT4D understanding, this research study intends to apply. A further reason for using it is that Kleine [1] identified a limitation of the framework being applicable to the micro-level of the individual, but a recommendation made is that consideration of its use should be made at the groups of individuals, communities or nations front. This research study is about the use of Twitter in the e-government initiatives of the Omani public sector, which involves groups of individuals, whether in the OSN, or public sector arenas; hence identified as a tool to employ.

![Fig. 1: The Choice Framework. Source: [1].](image)

ICT4D & IS: A Solution for understanding

IS can assist in understanding development, but has failed in two ways. First, as ICT4D & IS research findings & conclusions are made, the artefact’s relevance is lost; with research becoming more of a social science & greater emphasis on the context such that the research fails to engage with the technology. IS researchers have also made few connections with the context, stakeholders, & process of development; hence leading to a reduced, or no understanding of, or the use of ideas drawn from development studies [16]. These views are also expressed by [17] where ICT4D studies can offer research that can lead to an understanding in terms of IS innovation & its socio-economic consequences across an increasingly interlinked world.

Walsham [8] also draws similar conclusions & recommends ways that the failings of IS can be addressed; ie by embracing other disciplines & becoming interdisciplinary. Also suggested is that ‘ethical goals, which includes issues such as, how can ICT
be used to support the poor of the world and critical agendas, of who benefits and who is missed out should be included in ICT4D research. By doing so, it is felt that ‘we can make a better world with the ICT?’ This view is shown in Table 1 below. To ensure that IS researchers will address this issue, Walsham “supports the view that “IS scholars and practitioners should be concerned with how to use ICTs to help make a better world, where everybody has the opportunity and capability to use technologies to make better lives for themselves, their communities and the world in general” [8]. Our interpretation of a better world when referring to Twitter’s use for e-government in Oman subscribes to the view that everyone should be able to use Twitter for negative or positive online government interactions, and not for only one purpose.

<table>
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<th>Traditional</th>
<th>Future</th>
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<td>Unifying vision for the IS Field</td>
<td>Helping Organizations use ICT effectively</td>
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<td>Settings</td>
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<td>Goals and Objectives</td>
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<td>Other Disciplines</td>
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Table 1: Explaining how IS and ICT research can work together: Comparing the traditional and future agenda. Source: [8]

ICT4D & E-Government Research

ICT are viewed to have tremendous administrative ‘potential’ for governments & generally for the public sector [18]. This ‘potential’ is considered to be a natural extension of the technological revolution that has accompanied the knowledge society, which is known as electronic (e-) government. Simply described as the provision of online government or public sector products and services, e-government has many diverse definitions, with the majority agreeing that e-government is the government’s use of different ICT to provide citizens & businesses the opportunity to interact with the government. Further, due to its multiplicity, e-government is defined in diverse ways each according to research needs. For this research, e-government is defined as, government’s use of the internet internally & to interact with citizens, businesses & other governments [19]. E-government encompasses a wide range of services; for example, the dissemination of information, commercial relationships with private sector organizations (G2B), services to individuals (G2C), and online communication within a country’s states and government agencies (G2G), among others [20]. This research considers G2G e-government. In ICT4D & e-government research, G2C research where the provision of ICT & placing the citizen in a central position, whether in the form of a participant or consumer is the main emphasis.

In the context of e-government and Oman research, Abanumy, Al-Badi and Mayhew [21] found that the government of Oman needs to develop a set of policies & regulations to enhance the development of accessible sites & encourage the use of ICT that facilitate citizens needs in the context of e-government. Ashrafi and Murtaza [22] then used a survey instrument to find that the use & impact of ICT on Small & Medium Sized Enterprises (SMEs) in Oman was still low compared to the expectations of the government. Albusaify and Weerakkody [23] findings of Oman’s e-government implementation efforts revealed that e-government is still in its initial stages, with the country facing a number of challenges such as, a lack of strategy, leadership, legal and regulatory frameworks and infrastructure related issues. These studies also support the earlier view that the application of an institutional perspective is provided, but they do not reveal how an ethical consideration to the provision of government products and services to the citizen is proffered. This is better informed by considering the outcomes of government products & services to citizens, which the next section explains.

E-Government and OSN/Social Media (SM) Research

In e-government e-services research, OSN have gained importance due to their enhancing of online citizens’ participation and economic revitalization in austerity times due to the OSN revolutionary business innovations & business models [24]. Despite their penetration, OSN are still an enigma, which has led to varying existing definitions of the technologies with researchers utilising definitions according to the research scope. For this research, OSN are defined as “web-based services that allow individuals to (1) Construct a public or semi-public profile within a bounded system, (2) articulate a list of other users with whom they share a connection, and (3) view & traverse their list of connections & those made by others within the system” [25]. A term synonymous with OSN is Social Media (SM) that is defined as “a group of internet-based applications that build up on the ideological & technological foundation of Web 2.0, which allows the creation & exchange of user-generated content” [26]. Researchers interchangeably apply terms such as, SM, Web 2.0, Social Networks, Social Information Systems, Social

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1 Oman was mentioned and emphasised as it is the case study context used for this study.
Networking, Social Networking Sites when considering OSN, but upon closer examination they refer to OSN, which is the view that this research study follows [27].

When considering e-government & OSN/SM research the role of a citizen has changed. When considering the citizen as a receiver & user of online government products and services, previous e-government studies investigated & examined web applications such as, websites where the applications were used to provide government information, knowledge, evaluations, where consideration of these applications were made [28, 29]. With OSN/SM, the citizen’s role has changed to that of a provider where citizen participation has become a key issue of consideration. In this instance, participation appears to be the key concept that explains the difference between ‘old’ & ‘new’ web technologies in the form of OSN/SM, although basic tools for interaction such as, chat & forum were also available in the early days of the 3W. What is also amiss in such studies is how the government agencies are transforming to cater to the citizens’ needs, which our paper is revealing.

In e-government & OSN/SM research, an understanding of the ‘global citizen’ & whether this role can exist where a digital divide exists, examines citizen participation at a global level as OSN reach is global. The view is held that the ‘global citizen’s’ role can be enhanced by reducing the digital divide using OSN/SM [30]. By participating in government focused debates, ICT in general have been viewed as applications that can be used as an effective means of reducing corruption, but social attitudes can decrease the effectiveness of ICTs as an anti-corruption tool [31], which subscribes to the ethical considerations & reveals a better world. Researchers have also attempted to understand whether citizen participation using OSN can be used to understand the transparency & corruption emerging due to e-government [32].

3 Research Methodology

For this research, the framing of our research question: “How is Oman’s public sector using Twitter for development and why?” suggests a qualitative case study method is most suitable for this purpose. We also employed the interpretive research approach that involves embracing [36]’s view that “our theories concerning reality are making sense of the world and shared meanings are a form of intersubjectivity rather than objectivity” [33]. Finally, it should be noted that the understanding for this study was approached following Orlikowski [34] conceptualisation of the IT artefact.

Case Selection

For this research, 2 public sector organizations of Oman were used to compare the role of Twitter in Oman’s e-government initiatives. One of the organizations is a high user of Twitter and the other, a medium-user. Further, one of the organizations is one that has more interaction with the citizens, which is Muscat Municipality (MM) & the other is the Public Authority for Investment Promotion & Export Development (Ithraa) of Oman that has less interaction with citizens. Both organizations were selected for theoretical reasons as both organizations use OSN; namely Twitter, interact with citizens and provide an opportunity to determine whether OSN do provide a ‘better’ world, but in diverse contexts. MM Services include, building permits, naming of roads, maintenance of roads & lighting, organizing local, community & religious events, or providing public sector employees with personal details such as, salary payments. Comparatively, Ithraa is a central government organization that deals more with the business & entrepreneurial aspects affecting citizens, which means that their interaction is more with enterprises, the business sectors & less with members of the public. Their services include, informing organizations interested in investing in Oman with vital information such as, required licenses for trading in Oman, or registering organizations seeking entrepreneurship in Oman. Ithraa, therefore, will provide a comparative basis for understanding ICT4D as the two cases will allow a comparison of a local and central government department’s application of an OSN.

Data Collection

This project commenced in February 2015 and is on-going, with the results of this study forming part of a larger project. Participants were selected with a view that individuals employed in key organizational positions are best suited to answer the research questions [35], would ensure diversity & provide adequate experience of the e-government project of OSN (either presently, or in the past). Specifically, they were selected through the researchers’ network, a common practice for studies focused on Arab and GCC countries. Participants were also invited informally rather than to be obtained using an organizational hierarchical system (i.e., a ‘senior member of staff’ command). In the latter case, there is a risk for bias; because it is typical for respondents to obey their seniors’ command & provide answers aligned with the researchers’ aims. Therefore, the research team sought to ensure that no one was forced to participate & that individuals from all the organizational levels participated. We also ensured that there was theoretical saturation of the empirical material, i.e., that any additional interviews would be conducted only if they provided supplementary & substantial findings & perspectives; thus adding value to the study. Overall, this study used 19 participants of which 11 were female and 8 males. The numbers of participants was also essential to ensure that triangulation, which allowed verification and validation of the findings could be obtained.

To acquire the data, semi-structured interviews that consisted of open ended questions were held. Interview durations ranged between 1 and 2 hours. The interviews were recorded and transcribed following the interview. The results were then sent to the participants for further clarification. There were also instances when photographs were taken with earlier consent sought from the participants and used for verification and validation. Most of the interviews were held in the offices of the participants. However, some higher level individuals expressed a preference to meet off premises. In such instances, off site premises such as, the residences of the researcher, or participants or cafes were used. The research team includes one investigator who has lived for many years in developing countries and understands the developing country culture, e-government and some familiarity with the Gulf region. The second researcher is from Oman and works for the Omani public sector, but for this research had to introduce himself as a doctoral student and behave accordingly, which for a high level position individual was also an ‘eye’ opening
experience as the mannerisms of a senior management position individual had to be abandoned when interviewing and arranging the interviews. The researcher also wore the local attire when interviewing as that was the organizational practice. Finally, a third researcher who had no links with the supervisory research team was included to provide a ‘devil’s advocate’ role and provide feedback and insights that the two other researchers could miss due to their ‘closeness’ with the context of this research.

Data Analysis
The analysis was conducted using a deductive approach, based on the Grounded Theory coding methodology, proposed by Glaser [36]. Specifically, the coding scheme derived from Walsham [8] on what constitutes a ‘better world with ICT4D’ and the Choice frameworks proposed by [1] were applied. For the working practices analysis, which assisted in understanding the structure part of the framework, the socio materiality examples provided by Orlikowski [34] were applied. As a result, we pursued a grounded theory approach, but solely for the purpose of coding our material (rather than for developing our entire research design that is based on interpretivism). This allowed newly identified concepts to emerge and to be coded in terms of the extant (present in the literature) codes. With this approach we could also allow for the possible identification & analysis of newly emergent codes, & to facilitate the close examination of participants’ opinions, perceptions & behaviours, without imposing our own preconceptions onto our coding scheme. Therefore, during the first stage of coding (i.e., open coding), while considering ICT4D & what its impacts are in terms of the research question, our analysis & ensuing interpretation were loosely based on the extant literature of the CF and the sociomateriality aspect offered by Orlikowski [34].

4 Findings and Analysis

Development Outcomes
Since the main emphasis of this study is e-government, our questions and observations were also focused on determining a government’s provision of online products & services to citizens.

Primary Outcomes
Sen [9] identified ‘choice’ as both the aim & the principal means of development, where the primary development outcome is choice itself. For this, we identified the primary development choice being the choice of ICT to include the use of various governments provided internet applications & services that provided interaction between citizens, the government & public sector organizations.

From our interviews, we learnt that the incumbent application for the workforce was a high reliance & use of e-mail, which is still within the remit of ICT. Additionally, we found that the government was providing an infrastructure that provided choices to the workforce between using the classic form of ICT: e-mail & novel form of ICT: the various OSN. Participants were asked: “What are the online social networks tools used in your organization?”. Participants from both MM & Ithraa cited using the various application choices offered by the internet; for instance, “Twitter, Facebook and Instagram… but Twitter is used most because it is very easy to use & is the one that is mostly used by the public to communicate with the organization” (High level manager, MM and Ithraa). A lower level worker at both MM and Ithraa said: Twitter, Facebook, YouTube, and Instagram. From these replies we also deduced that the lower levels workers were more aware of YouTube, which was not evident at the higher levels.

Secondary Outcome
Secondary development outcomes depend on an individual’s choice as what lives they value [1]. Examples include easier communication with personal and professional contacts, increased knowledge, more income or time saved.

Easier Communication
For the analysis, unlike the CF, which was based on an individual & largely a household effort, our research employed a macro perspective & considered the individual perspective to using Twitter, which resulted in utilising Orlikowski [34] sociomaterial perspective. This assisted us in understanding how there was easier communication within the organization and between the organization and citizens. Due to the networks, the servers functioned for 24 hours/7 days a week. This led to the workforce working practices aligning with a feeling that they should ‘be in the loop’; hence, their working practices became synonymous with the technology. This led to a faster, transparent & effective communication process, which was evident with an e-mail facility. However, what was also mentioned is that the use of Twitter had affected their personal lives and ultimately, the work/life balance. To illustrate & clarify the example, the processes that are pursued when using Twitter are detailed below in Table 2 below and an example is provided in appendix 1.

| Level 0 | Citizen raises issues on Twitter-content mentions a department of MM and High Position Individual (HPI) associated with the department |
| Level 1 | Feed is viewed by call center individual and HPI. Twitter service is socio-materially configured by MM Information Technology and Networks department to continually ‘push’ tweets to devices which |
| Level 2 | Message is sent to a mobile device that has an internet connection as the push facility from servers have settings sending messages 24 hours a day/7 days a week. |
| Level 3 | Tweet is relayed on the internet and visible to members of the public |
| Level 4 | As message is ‘open’, it is relayed, and picked up by the department of HPI and HPI on mobile or desktop computers |
| Level 5 | HPI and department of HPI Individual view tweet and become aware of issue |
Cost Savings and an increase in income

Since Twitter is a web based service, it “is an on-the-fly software creation through the use of loosely coupled, reusable software components” [37]. This implies that for an organization services can be completely decentralized & distributed over the Internet & accessed by a wide variety of communications devices. Therefore, the organization does not have to endure complex, slow & expensive software integration & focus instead on the value of their offerings & mission critical tasks. In turn, this implies efficiency in terms of cost savings of the reusable, coupled software components & expensive integration. Effectiveness occurs in terms of savings in time as explained earlier, & work practices are becoming such that issues are being addressed by relevant individuals in a timely fashion. This also means that efforts are being placed into providing improved & expedited services due to better processes offered by the automation. These savings should lead to an increase in the income of the government funds, which Kleine [1] referred to in the CF.

Increased Knowledge, Information and More Voice

From the interviews, it was apparent that citizens were happier with Twitter as it offered more knowledge of the processes that were involved in completing a particular issue that the citizen raised. Therefore, in this respect Twitter was offering citizens a better world to live in. With Twitter, a world where clarity & transparency existed was provided. Increased knowledge was due to the workforces becoming more accountable to & aware of being under the scrutiny of citizens. As commented by a senior manager in MM: “Twitter helps in speeding up the work, as people feel the pressure to perform, since they are evaluated by the public. We are receiving suggestions from the public for our services. You know, we never had that transparency before adopting OSN. Now, we have records available of all complaints and solutions and the duration taken to solve them.” In Ithraa, a middle management male also gave an example of the outcome of using Twitter: “For us, before the use of Twitter we were not known to the public. For example, one of our general directors who were the general manager of the media directorate used to appear in many television interviews and participate in many functions, so people thought he is the minister of the media directorate organization. But with the use of Twitter and the continuous broadcasting of the organization’s news, people became aware of the minister and the roles the organization do as part of the government. Twitter provided the public with a tool to interactively communicate with us and to express their views and opinion about many issues, which was not there before.” From these examples, it can be learnt that increased knowledge was occurring for the workforce since citizens were being referred to for feedback. The citizens in turn were being made aware of the roles & responsibilities of individuals for concerns that they might have, or could have. This was not a possibility before Twitter use. The reflective nature of Twitter also meant that whereas previously citizens would e-mail the organizations, & there was no possibility of the citizens being aware of their concerns being addressed, or even attended to. With Twitter this was a possibility, which meant that there was more voice for the citizens. It also meant that citizens had become active stakeholders in the e-government initiatives, which was not there before.

Better Governance and Improved performance

Before using Twitter, senior managers would not be held responsible, which is the major difference identified by the use of Twitter. Due to Twitter, a senior management person holds a ‘sense of responsibility’ for an action. As there is an online mention, and leads to a government person being compelled to investigate and examine the issue. This leads to the senior manager identifying other people who can complete the task. These actions are all attributed to a citizen using Twitter, which in turn assures the citizens that the issue is being dealt with in an efficient, effective and transparent manner. Such efforts, along with stricter laws should assist Oman in improving its international image and show that ethical issues in terms of bribery and corruption are being addressed. For instance, Transparency International used Oman as a case study where steps are being taken to overcome bribery and corruption: “The think tank points to Oman as an example where some steps have been taken to tackle corruption. A recent trial saw 20 high-ranking government officials and private executives on charges of offering or accepting bribes in exchange for large infrastructure contracts ” [38].

Therefore, Twitter use led to an indirect and informal ‘name and shame’ policy, which is something that may be present before, or if it was present, it was in a hushed and silent manner. Now, with Twitter, everyone and everything is clearly identified, which shows a major development in improving the working practices of the public sector and is an initiative that can assist the government in improving bribery and corruption culture existing in Oman. A middle level, male manager of Ithraa confirmed this: “Dealing with tweets coming from Twitter does require a quick action and to reply back to the public…otherwise the organization image will be affected negatively if there is a delay. The public awareness and access to information is very high; therefore the need for more transparency is also very high and needed.” At a lower level, a female staff member could further identify and evaluate the impacts of OSN: “OSN saves time and makes the organization’s work easier; particularly, with the information provided by the public, which most of the time includes pictures. So, interaction with the public has increased and more transparency is now available by both the organization and the public. There is also clarification because many services that members of the public thought were associated with one organization only is clear, and now they can understand the coordination needed and the time it takes to do something. For the organization at a process level, the person noted: “...work

\[\text{Table 2}: \text{A Socio-Materiality aspect to twitter’s communication processes}\]

\[\begin{array}{|l|}
\hline
\text{Level 6} & \text{Actions and measures to address the problem are undertaken. Socio-materiality occurs here as the team the HPJ is responsible for has to lodge and complete the task using whatever means at whatever time} \\
\text{Level 7} & \text{Citizen issue is addressed} \\
\text{Level 8} & \text{New feed: Citizen thanks MM and HPJ on Twitter} \\
\hline
\end{array}\]

\[\text{Cost Savings and an increase in income}\]

\[\begin{array}{l}
\text{Since Twitter is a web based service, it “is an on-the-fly software creation through the use of loosely coupled, reusable software components” [37]. This implies that for an organization services can be completely decentralized & distributed over the Internet & accessed by a wide variety of communications devices. Therefore, the organization does not have to endure complex, slow & expensive software integration & focus instead on the value of their offerings & mission critical tasks. In turn, this implies efficiency in terms of cost savings of the reusable, coupled software components & expensive integration. Effectiveness occurs in terms of savings in time as explained earlier, & work practices are becoming such that issues are being addressed by relevant individuals in a timely fashion. This also means that efforts are being placed into providing improved & expedited services due to better processes offered by the automation. These savings should lead to an increase in the income of the government funds, which Kleine [1] referred to in the CF.}
\end{array}\]
Processes have become much easier and clear...but also some processes have been altered to include social media...for example, the logging system that includes new fields to distinguish complaints coming from social media.”

Greener Environment, Increased Income

As Twitter is web based, it leads to a greener environment in terms of actions and processes and their record keeping activities. Being web based, Twitter’s actions and processes were visible online and did not essentially require paper based actions and processes, which previous actions and processes did (refer to the appendix illustration). Note: Since the workforce is used to handling paper, there is still a paper trail for actions and processes, but it has reduced due to the use of Twitter. A greener environment also emerged in terms of storage facilities. Participants mentioned that before Twitter, the incumbent communication channel, an e-mail facility had led to papers (hard copies) that data centers required for record keeping and needed storage facilities leading to large data centers. Now, with Twitter such costs are reduced and imply a greener aspect to the way that ICT4D is provided by e-government functions. The reduced costs also implied an increase in the income of the public sector organizations budgets.

Personal Time and Policies

Due to the mobility offered by Twitter, it was learnt from the interviews and observations of the diverse workforce's individuals whilst interviewing or waiting to interview individuals that a drawback of Twitter is the imbalance caused to the work/life balance. Several participants from the middle and lower levels of MM and Ithraa commented that they were receiving tweets after work hours and due to the government seeking to address issues of concern, the workforce also addressed them. As Twitter’s features include a web based service, there are no limits to accessibility, including the workforce; albeit, males or females, who are sent tweets and were sending replies to tweets, at any time or day. This meant that time was being taken away from their personal lives. From a socio-material perspective, this is something that is a sign of the times. As Orlikowski [34] found with Blackberries that the service is socio-materilly configured to continually ‘push email’ to the handheld devices. Therefore, email could be sent at any time or day. However, it is for the professionals to choose when to view and reply to the email.

We also found that most of the workers frequently viewed their handheld device, as they chose to ‘stay in touch’ or to be kept ‘in the loop’. This was because workers formed expectations that others will be available via their devices, as they were which led to them replying to the e-mails and in time this leads to collective socio-material enactments. These enactments are almost continual electronic communication within the organization. In the same way, many of the middle and lower level workforce were viewing their mobile devices continuously, which led them to form expectations that their colleagues, seniors were doing the same and felt the need to reply. This enactment was being completed at any time or day, which is leading to an enacted working practice that is delineating the work/life balance of individuals.

Degrees of Empowerment (DoE) or Dimensions of Choice (DoC)

The CF included DoC that was initially referred to as ‘DoE’ by Alsop and Heinsohn [14], where there has to be an existing choice for an individual. Thereafter, drawing from Kleine [1] and based on her fieldwork, a sense of choice was also included in the CF.

In both the Omani public sector organizations, the participants were aware of the internet based communication channel choices of e-mail and OSN. As a female, high level manager of Ithraa mentioned and could recollect: “The use of email is a must and is used all the time for us. We depend on it for all our communication. For example, memos are all done using email. I think we were among the first organizations of Oman to have used it. I remember using it the first time in 1997 when all employees had their own PC and from that time on, we have been typing our letters ourselves.”

Twitter was also used in a personal capacity at all levels of both organizations; that is, from the highest to the lowest levels. A high level, male manager of MM stated: “I am addicted to OSN. I use Twitter, Facebook, YouTube, Instagram, anything. I use SM for 3-5 hours daily. I generally use SM for entertainment, to communicate with family and friends, searching for information to increase my knowledge. I use it for self-development, to keep up with the current trend in the Omani society. I also participate in group discussions about issue of interest that are related to the Omani society.” This also showed that individuals had a sense of choice, which suggests the use/non-use aspect of utilizing the choices.

For the use of Twitter, an infrastructure is necessary. From the interviews and observations it was learnt that the necessary infrastructure in the form of personal computers, mobile devices was evident in both departments and in the workforces personal and work lives, which encouraged them to use the choice. In the work place, when asked of the required infrastructure, a middle level, male manager at Ithraa commented: “Management has a role to encourage the use of SM. They support and encourage us to adopt and use it to promote our organizations, its services and to interact with our audience all the time.” The manager also suggested that since their management is young and educated, they are aware of the potentials of the new technologies, with the declaration that: “Our minister has a PhD.” This again shows a sense of choice exists for citizens and explains the reasons for the citizens to utilize Twitter. When identifying the uses of Twitter, an interesting discovery at Ithraa was the use of Twitter for correcting the requirements of utilized software. “Now, we advertise on Twitter for new recruitments to the organization alongside the traditional method i.e. newspaper. The use of Twitter for this purpose indicated to us some issues we did not know before. For example when we advertised for a new job and specified certain major (i.e. bachelor in economic media), the applicants applied online through our website.” (Ithraa, middle level, male manager)

When using Twitter, or e-mail (choices), internet related skills are important [39]. All the participants mentioned having the necessary skills to use the internet based products and services, which was also evident from all our observations of the participants’ keyboard and online skills in the offices. Further questioning revealed that the government had been instrumental for
this, which was confirmed from our secondary data findings of the government’s initiatives of promoting internet use: “There is a Government IT Training and Certification program (GITTC) that focuses on government employees where there is training for nearly 50,000 government employees to improve IT literacy within the government. For this, there is a 8-week course that leads to certification from Microsoft” [40].

Therefore, as found, structural elements such as the availability of necessary technologies, devices, telecommunication channels, the internet and skills as well as the support and encouragement of the citizens’ networks and government encouraged participants to use OSN. The investments also suggest that there are necessary financial resources, once again leading to a sense of choice. The influences of friends and family as well as work colleagues identify the human resources being available for a sense of choice. What was also clear is that individuals understood the existing choices and also how and what choices should be used. As there was a sense of choice the participants had the choice of using, or not using Twitter and were aware of the potentials and drawbacks of the Twitter. Since citizens were using Twitter in the intended manner this led to a better world for some citizens and an achievement of the outcome of choice; that is, a better world to live in using Twitter.

5 Discussion, Implications, Limitations and Future Directions

This paper provided a deeper understanding of ICT4D in Oman using findings of the use and development of Twitter in two of Oman’s public sector organizations. Additionally, our paper has offered rich descriptions regarding issues of how choices are made in a country that can and will lead to development. We have also illustrated ‘how’ and ‘why’ development can and will occur in different settings, and considered the issues of gender, and ethics, which have been viewed as pertinent issues to be addressed when making choices for development utilizing ICT and if an answer is to be provided to whether a better world is being obtained in the world we live. For this, the CF proposed by Kleine [1] and shown in Figure 1 was applied and addresses the question Walsham [8] posed on whether ‘ICT4D are creating a better world in which we live’. The CF also assisted in identifying not only ethical, equality, management and infrastructure’ issues being addressed as development occurs, but by supporting them with rich acquired data.

Discussing first the issues that require addressing when considering whether ICT4D do create a better world in which we live, our research showcases the choices that have to be made by citizens when a government provides online products and services; in this case, Twitter. From the development outcomes it was found that there is an equal and ethical perspective provided with Twitter. This was confirmed by CF and our findings. However, our study used a socio-materiality perspective provided by Orlikowski [41] to form an understanding of the ICT4D being provided by e-government, which is missing in CF. Our findings revealed that unlike the CF, that was based on an individual and largely a household effort, a macro and individual perspective to using Twitter in organizations, will result in the organizations’ development that will lead to a better world to various individuals, but not all. A socio-materiality analysis explained that due to the networks settings, the servers functioned for 24 hours and 7 days a week. This led to the workforce in the public sector organizations working practices to change and becoming aligned with the technology patterns due to; for instance, feeling that they should ‘be in the loop’. Therefore, their working practices become synonymous with the technology. In turn, this affected their personal lives and ultimately, the work/life balance.

By applying an organizational context, this study could explain how better governance and improved performance of public and private enterprises can occur for the secondary outcomes, which Unwin [12] recommends should be included in ICT4D studies. Due to Twitter features and functions citizens could clarify and identify the departments that could manage and deal with their issues of concern, which was not possible before. Previously, individuals would face delays and confusion as information regarding correct departments would not be provided. This led to lags, confusion and in some instances, matters not being addressed. From the interviews, it was apparent that citizens were happier with Twitter as it offered more knowledge of the processes that were involved in completing a particular issue that the citizen raised. Therefore, in this respect Twitter was offering citizens a better world to live in.

As Twitter is web based, it also provides for a greener environment. Participants mentioned that prior to Twitter, papers (hard copies) and data centers were used for record keeping, which required storage facilities in the form of large data centers. Now, with Twitter such costs are reduced and imply a greener aspect to the way that ICT4D provided by e-government functions. Twitter also provides increased knowledge to the citizens about their concerns, as shown in the appendix illustration. This was amiss before Twitter. Finally, in terms of the choices to be made between Twitter and other applications, mobility, which was identified using the three forms: spatial, temporal and contextual was explained and provided further impetus for Oman, its citizens and public sector organizations to select using Twitter. Next, when considering the agency element it was found that resources were required, which included the geographical and natural resources. In Oman there are plentiful natural and geographical resources available that can, in turn, provide a financial base for supporting and encouraging the government’s aims, visions and strategies. However, finances are not solely sufficient to ensure that all the citizens will utilize Twitter. For this, there has to be a willingness, tenacity and motivation to use the technology, which our findings showed was available. Also important for an agency was the role of support, which a network, whether, friends and family, or colleagues was pertinent as they supported, encouraged and informed each other of the benefits and drawbacks of the technologies. Health is an important matter of consideration for human beings, which was also the case in the consideration of CF. From the secondary data it was learnt that the Omani government has been providing measures and resources that offer one of the best health care systems in the region, which implies that healthy citizens can also utilize and improve their lives using Twitter. An important outcome that explains how ICT4D is leading to a better world is the outcome of social capital. In Kleine [1] study, social capital was high.
However, from our findings, due to the transparency of Twitter, there was a reduction in personal network connections making an impact. This was also confirmed by our findings of the secondary data obtained from TLO.

In the CF, for an agency to be realized there has to be an interaction with a structure, which is possible due to formal and informal laws, programmes and innovations. Our study explained how programmes are being implemented to diverse individuals, irrespective of age and gender. Women were offered education in higher education institutions and the devices to use Twitter were also being provided to various individuals, which again emphasizes equality in the emerging development occurring in Oman. Training and educational programmes and software due to agreements signed by the Omani government and large ASPs such as, Microsoft were also viewed pertinent for the structure of the CF. A final note that was made for the structure of the CF was the provision of policies that prevented the misuse of the internet and facilities proffering internet related products and services. Finally, the degrees of empowerment explained how due to Twitter, there was an increase in available choices for the citizens when utilizing e-government and the citizens were also aware of the uses or non-uses of the choices, which revealed a sense and use of choice. Therefore, the achievement of using the choices aligned with the earlier outcomes and showed how a better world was being provided in some instances, but not in others.

There are several emerging implications of our study. Overall, we explained and showed how ICT4D in Oman’s e-government initiatives is leading to a better world, which is not about poverty and development, but has more of a moral agenda that ICT4D scholars have been seeking in ICT4D studies [12]. When addressing the moral aspect, ethical and equality issues became apparent, which were better understood using Kleine [1] CF. The CF framework can provide pillars and issues to consider, but the results of the original CF cannot apply in an e-government context as shown by our findings. There can be contradictory emerging results as our study showed. For instance, we revealed how social capital can be reduced due to the provision of an OSN, Twitter. We also utilized socio-materiality to understand how governance could, or not occur as well as address technology related issues. Heeks [16] suggested that ICT4D studies when emphasizing the ICT4D element in their studies have more of an emphasis on the social sciences where the technology artefact than disappears. We have attempted to address this issue by utilizing socio-materiality in ICT4D studies and shown that the context, process and technology can be explained and addressed. What was also shown is that unlike in developed countries where Twitter is used more by celebrities and world leaders to emphasise their achievements, or personal pledges, Twitter is being used at a grassroots level. This shows that culturally, the OSN has been amended to local ways; thereby supporting the views of culture researchers such as, Walsham [42], [43]. Robertson [44] and Appadurai [45]. The limitation of this research is that it was contextualised in two different departments of a country; therefore, an overall presentation of various other departments in Oman could not be provided. However, as the two departments are pertinent for citizens, we believe that our study did capture the critical points when developing ICT for e-government in a country and provided a deeper insight into the various particularities, which would not be evident, had we followed a more holistic examination. As a result, future directions of this research lie in determining whether an overall investigation into the organizational adoption and use of Twitter for e-government would offer different findings to those offered by this study.

References

Appendix I: An example of how the citizen has more of an important role in Oman's e-government initiatives.